

## **GRAIN TRANSPORTATION REPORT**

Agricultural Marketing Service United States Department of Agriculture

May 11, 1998

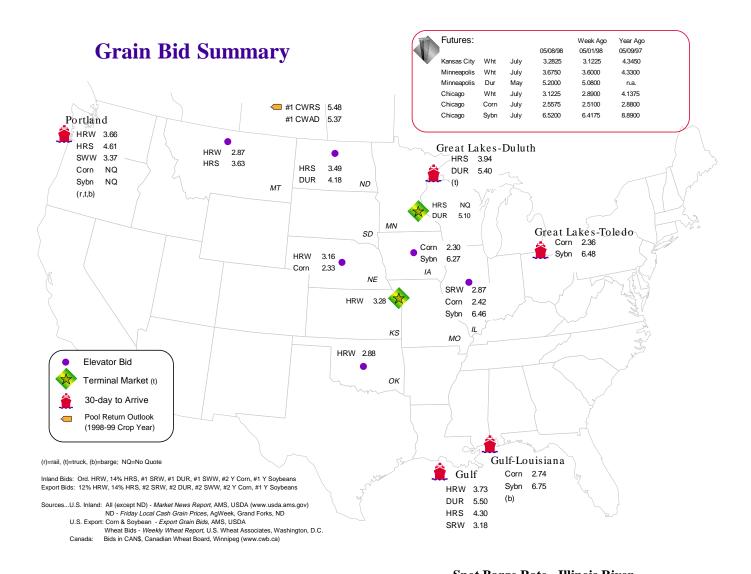
Rains Causing Planting Dilemma. Heavy rains and soggy fields in the Midwest are creating problems for farmers eager to plant their crops and still maintain respectable yields. An Illinois agricultural official stated that, with several more days of rain in the forecast, only 30 percent of the State's corn crop has been planted. Corn requires a long growing season to become fully mature. However, with the current conditions, any use of heavy machinery would compact the soil, making it extremely difficult for the roots to become established. According to a meteorologist for the National Weather Service, Peoria has received 17.89 inches of rainfall, compared to the normal amount of 10.5 inches. To the east, Indiana farmers are facing the same set of circumstances. However, according to a Purdue University agronomist, it has not yet reached the point where farmers will need to switch to soybeans, which are usually planted after corn and require a shorter growing season. This week through May 25 marks the "ideal window" for planting soybeans in the eastern part of the Corn Belt. Corn should ideally be planted by mid-May, so that it has time to develop a sufficient root structure, healthy kernel formation, and good yields. Conversely, corn is being planted ahead of schedule in the western Corn Belt and Plains States, thanks to dry weather. USDA reports that Minnesota has planted over 80 percent of its intended corn crop, which is the most by this date, based on records dating to 1956. Farmers in Iowa, Nebraska, and Colorado were also well ahead of normal. Wisconsin, South Dakota, and eastern Kansas were also ahead of schedule, although to a lesser degree. USDA reports show that, as of May 3, of the 17 selected corn-producing states, 39 percent of the intended acres have been planted. This compares to 46 percent at the same time last year. (AP, Reuters, USDA)

Rails Have Deadline to Shape Up! Rail carriers have less than a year to earn the trust of shippers and prove that mergers can produce better service. Dick Davidson, Chairman of Union Pacific's legal department stated, "The railroad's service is better today." The railroad's latest report on the backup problem shows that the two indicators of congestion, speed and car inventories, are at their best since last summer. But this must be proven to the shippers within the next year. A problem to be looked into is whether railroads are either unwilling or incapable of accommodating shippers. Since more than 90 percent of the rail facilities in the U.S. are served by only one carrier, some shippers believe that Congress should step in and create a more competitive market. If rail carriers and shippers do not come to an accommodation on key service issues by the time Congress convenes in January, some shippers will attempt to force regulatory action that will change the structure of the rail industry. (Knight-Ridder, Tribune Business News, Journal of Commerce)

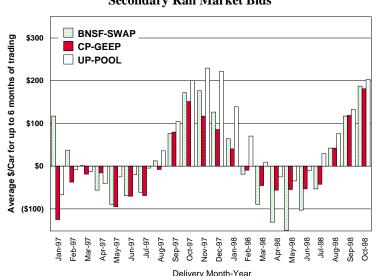
**Squeezing Grain Through the Panama Canal.** Ships passing through the Panama Canal--a critical link between the Atlantic and Pacific Oceans for U.S. agricultural exports to Asia--would be scraping bottom if not for restrictions on vessel draft. Panama has suffered the driest rainy season in the 83-year history of the canal, with rainfall 35 percent below normal in 1997. Water levels are now too low for large vessels to transit the canal fully loaded. Bulk U.S. agricultural exports traversing the canal (primarily corn, soybeans, wheat, sorghum, and meals) are now being transported in smaller volumes, which normally raises shipping costs. But, primarily because of excess capacity in the global charter vessel market and reduced demand for shipping, ocean freight rates are below year-earlier levels. *USDA/ERS-Agricultural Outlook (author-Ken Erikson, Agricultural Marketing Service)* 

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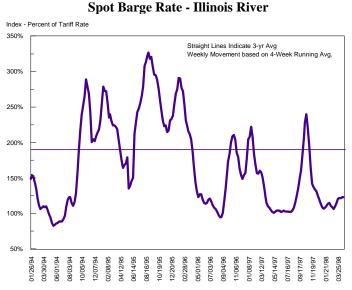
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### **Secondary Rail Market Bids**



See the Grain Trax page at www.ugpti.org for more graphs of rail premiums.



Rail Car 'Auction' Offerings										
Delivery for:	Jun-98 August-98									
	Offered	% Sold	Offered	% Sold						
BNSF-COT	21,529	9%	no offer							
UP-GCAS	5,400	76%	5,400	0%						
Source: Transportation & Marketing /AMS/USDA; www.bnsf.com; www.uprr.com										

Secondary Rail Car Market Average Premium/Discount to Tariff, \$/Car - Last Week									
		Delivery	y Period						
	May-98	Jun-98	Jul-98	Aug-98					
BNSF-COT	\$(147)	\$(90)	\$(11)	\$71					
CP-GEEP	\$(29)	\$(45)	\$(50)	\$50					
UP-Pool \$(33) \$21 \$68 \$106									
Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.;									

GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange, Pool=Guaranteed Pool

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

Railroad Car 'Auction' Results Average Premium/Discount to Tariff, \$/Car - Last Auction										
Jun-98	Aug-98	Sep-98								
no bid	no offer	no offer								
no bid	no offer	no offer								
\$6	\$1	\$1								
GCAS/Region 4 no bid \$116 \$137										
	Jun-98 no bid no bid no bid \$6	Jun-98 Aug-98  no bid no offer  no bid no offer  \$6 \$1								

# **Southbound Barge Freight Nominal Values\***

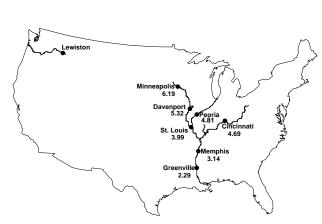
Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

Week ended	River/Region	Contract Period	Rate
5/8/98	Upper Miss.	twk	140-145
	Mid Miss.	twk	120
	Illinois River	twk	110-115
	St. Louis	twk	95-100
	Lower Ohio	twk	95

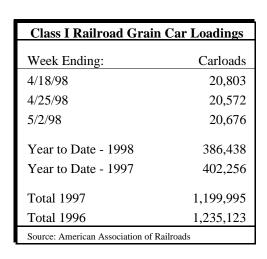
<sup>\*</sup>Summary Of Daily Barge Trades Reported To St. Louis Merchants Exchange. twk=this week

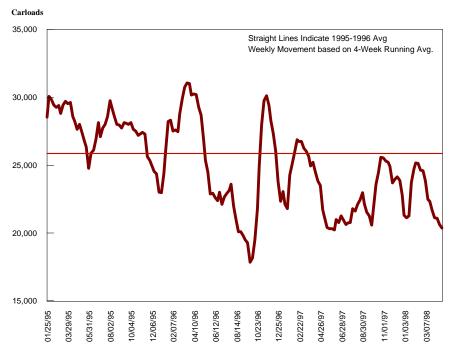
Southbound Barge Freight Spot Rates											
	5/7/98	4/30/98	June '98	August '98							
Twin Cities	143	148	97	149							
Mid-Mississippi	121	123	118	124							
Illinois River	114	112	110	116							
St. Louis-Cairo	100	98	93	103							
Lower Ohio	95	97	103	115							
Cairo-Memphis	93	92	92	102							
Source: Transportation & Marketing /AMS/USDA nq- no quote											

Barge Benchmark Tariff Rates Est. 1976 - 'Tariff No. 7'



#### **Grain Car Loadings for Class I Railroads**





Class I Rail Carrier Grain Car Bulletin

Carloads West <u>East</u> **Canada** IC KCS Conrail **CSXT** NS BNSF UP CN CP 1,569 05/02/98 483 2,364 2,545 6,709 648 6,358 2,199 4,392 This Week Last Year 575 2,120 1,476 2,115 6,036 683 6,256 3,362 4,671 1998 YTD 22,987 144,489 11,391 109,558 45,352 74,626 12,158 41,846 44,009 1997 YTD 8,419 39,875 27,178 40,592 136,247 10,805 136,360 44,516 71,956 1996 Total 31,733 111,509 48,695 131,568 432,687 30,009 439,865 129,714 181,387 1995 Total 37,851 133,755 61,612 139,043 410,274 34,393 447,786

Source: American Association of Railroads

#### **Tariff Rail Rates for Unit Train Shipments**

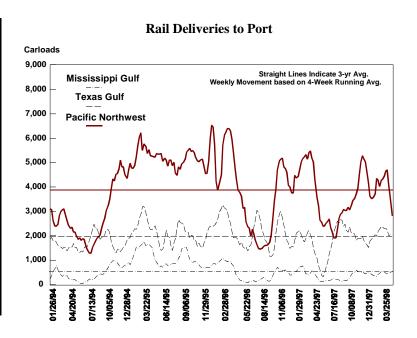
May 1998

Date	Tariff				Rate	Rate Per	Rate/Per
Effective	Item	Commodity	Origin	Destination	Per Car	MT	Bushel*
05/01/98	45560	Wheat	Minneapolis, MN	Houston, TX	\$2,050	\$18.60	\$0.62
05/01/98	43521	Wheat	Minneapolis, MN	Portland, OR	\$4,027	\$36.54	\$1.21
05/01/98	46540	Wheat	Kansas City, MO	Houston, TX	\$1,350	\$12.25	\$0.41
05/01/98	43586	Wheat	Kansas City, MO	Portland, OR	\$3,812	\$34.59	\$1.14
05/01/98	43581	Wheat	Omaha, NE	Portland, OR	\$3,505	\$31.81	\$1.05
05/01/98	31040	Corn	Minneapolis, MN	Portland, OR	\$2,865	\$22.87	\$0.80
05/01/98	33111	Corn	Kansas City, MO	Houston, TX	\$1,450	\$11.57	\$0.41
05/01/98	31035	Corn	Kansas City, MO	Portland, OR	\$2,600	\$20.75	\$0.73
05/01/98	31040	Corn	Omaha, NE	Portland, OR	\$2,485	\$19.83	\$0.70
05/01/98	61180	Soybean	Minneapolis, MN	Portland, OR	\$3,080	\$27.95	\$0.92
05/01/98	61180	Soybean	Omaha, NE	Portland, OR	\$2,780	\$25.23	\$0.83

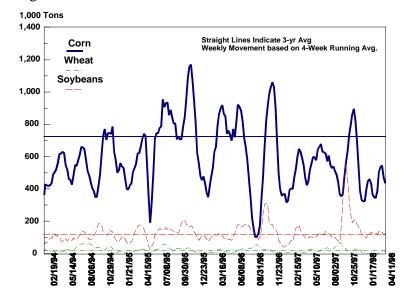
Source: www.bnsf.com

Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

Rail Deliveries to Port Carloads											
Carloads	Mississippi	Texas	Pacific	Atlantic &							
	Gulf	Gulf		East Gulf							
Week Endi	ng:										
4/15/98	488	1,725	950	218							
4/22/98	558	1,471	2,231	327							
4/29/98	163	1,293	1,525	78							
YTD 1998	7,901	34,393	59,907	5,209							
YTD 1997	8,963	30,051	78,644	2,524							
Total 1997	20,152	93,265	194,905	9,147							
Total 1996	25,899	113,804	199,709	11,304							
Source: Transp	ortation & M	[arketing/A	MS/USDA								



### Barge Movements - Locks 27



Barge Grain Movements for week ending 05/2/98										
	Corn	<b>Wht</b> 1,00	<b>Sybn</b> 0 Tons	Total						
Mississippi River										
Rock Island, IL (L15)	237	17	23	278						
Winfield, MO (L25)	291	20	74	386						
Alton, IL (L26)	446	34	109	590						
Granite City, IL (L27)	431	34	132	598						
Illinois River (L8)	140	0	30	170						
Ohio (L52)	13	4	13	77						
Arkansas (L1)	0	48	16	64						
1998 YTD	7,964	502	2,868	12,715						
1997 YTD	8,908	452	2,535	13,510						
Total 1997	29,685	2,689	9,584	45,315						
Total 1996	34,210	2,348	8,297	48,963						

Miss YTD: Calendar year totals include Miss/27, Ohio/52 and Ark/1.

Source: U.S. Army Corp of Engineers

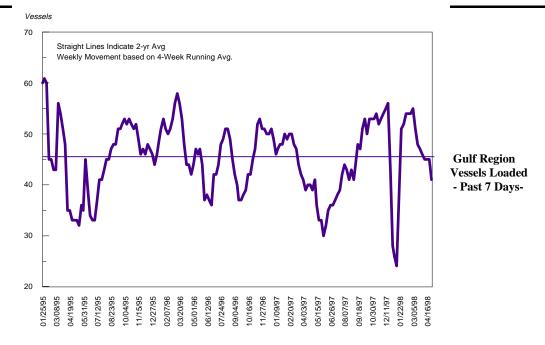
U.S. Export Balances\* (1,000 Metric Tons)

				Wheat			<u>Corn</u>	Soybean	<u>Total</u>
	HRW	SRW	HRS	SWW	DUR	All			
Unshipped Exports-Crop Year									
04/30/98	1,056	259	1,063	418	184	2,981	5,714	1,613	10,308
This Week Year Ago	1,254	147	812	366	267	2,846	7,844	3,643	14,333
Cumulative Exports-Crop Year									
97/98 YTD	9,056	4,565	5,691	5,210	1,160	25,681	24,599	21,565	71,845
96/97 YTD	7,087	3,596	7,448	5,755	901	24,788	32,497	20,742	78,027
95/96 Total	9,867	6,792	8,918	6,443	897	32,917	55,769	23,550	112,236
94/95 Total	10,157	5,453	7,686	5,837	893	30,026	54,742	23,410	108,178

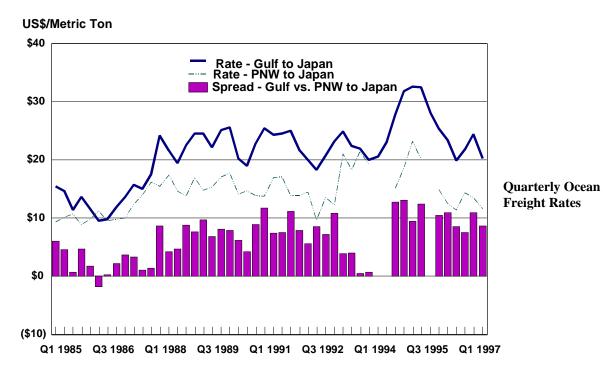
 $Source: Foreign\ Agricultural\ Service \quad YTD-Year-to-Date\ (fas.usda.gov) \quad Crop\ Year:\ Wheat=5/31-6/01, Corn\ \&\ Soybeans=9/01-8/31-10/01, Corn\ \&\ Soybeans=9/01-8/01, Corn\ \&\ Soybeans=9/01-8/$ 

Select U.S. Port Regions - Grain Inspections for Export - 1,000 Metric Tons													
	Pacific Region			<u>N</u>	/lississippi	i Gulf		Texas Gulf					
	Wheat	Corn	Soybean	Wheat	Corn	Soybean	Wheat	Corn	Soybean				
05/07/98	60	72	7	84	500	119	67	38	0				
1998 YTD **	3,488	2,601	363	2,117	9,322	6,600	2,068	143	481				
1997 YTD **	4,219	4,477	816	1,300	10,622	7,378	934	915	402				
% of Last Year	83%	58%	45%	163%	88%	89%	221%	16%	119%				
1997 Total	11,156	9,728	1,764	6,349	28,183	18,658	5,106	1,001	1,014				
Source: Federal C	Grain Inspec	tion Serv	rice *Year	Ago-This W	eek a Ye	ear Ago **	YTD-Year-to	o-Date					

Select Canadian Ports - Export Inspections 1,000 Metric Tons, Crop Year									
Week Ended: 05/01/98	Wheat	<u>Durum</u>	<u>Barley</u>						
Vancouver	5,354	946	934						
Prince Rupert	3,344	31	340						
Prairie Direct	887	308	362						
Thunder Bay	342	273	268						
St. Lawrence	3,113	1,618	8						
1997 YTD Exports	13,040	3,176	1,912						
1996 YTD Exports	10,363	2,903	2,593						
% of Last Year	126%	109%	74%						
Souce: Canadian Grains Commission *Year Ago-This Week a Year Ago ** YTD-Year-to-Date Crop Year 8/1-7/31									



Port Region	Ocean Gi	rain Vess	els								
	Gulf			Pacif	Pacific Northwest			Vancouver, B.C.			
	In Port	Loaded <u>7-Days</u>	Due Next 10-Days	<u>In Port</u>	Loaded Du <u>7-Days</u> <u>10</u>	ue Next <u>0-Days</u>	<u>In Port</u>	Loaded <u>7-Days</u>	Due Next 10-Days		
04/30/98	19	37	61	5			10	13	1		
05/07/98	24	35	45	7			6	10	1		
1996 Range	(1746)	(3861)	(2788)								
1995 Range	(1167)	(2264)	(3190)								
1996 Avg	37	46	62								
1995 Avg	31	45	60								
1995 Avg	31	46	61								
Source: Transp	Source: Transportation & Marketing /AMS/ USDA										



	1997 4 <sup>th</sup> Qtr	1996 4 <sup>th</sup> Qtr	% Change		1997 4 <sup>th</sup> Qtr	1996 4 <sup>th</sup> Qtr	% Change
Gulf to				Pacific NW to			
Japan	\$22.01	\$22.64	-3%	Japan	\$13.34	\$14.66	-9%
Mexico	\$13.97	\$14.96	-7%	Red Sea/ Arabian Sea	\$20.18	\$22.74	-11%
Venezuela	\$13.59	\$12.62	8%				
N. Europe	\$11.34	\$13.28	-15%				
N. Africa	\$14.80	\$15.87	-7%	Argentina to			
				N. Europe	\$16.12	\$18.15	-11%
				Japan	\$23.23	\$30.37	14%

Ocean Freight Rates						
Export Region	Import Region	Grain	Month	Volume Loaded (Tons)	Freight Rate (\$/Ton)	
Tampa	Europe	Grains	May	20,000	\$12.00-12.10	
Gulf	Vera Cruz	Heavy Grains	May	23,000-25,000	\$8.75	
Gulf	Rotterdam	Grains	May	38,000	\$11.00	
Gulf	Holland/Denmark	Heavy Grains	May	43,000	\$9.75	
Gulf	Sri Lanka	Wheat	May	20,060-52,360	\$27.71-51.57 (metric ton)	
Gulf	Japan	Heavy Grains	May	38,000	\$17.75-18.00	
PNW	Japan	Heavy Grains	May	54,000	\$10.75	
River Plate (Argentina)	Denmark	Meals/Pellets	May	30,000	\$16.50	
River Plate (Argentina)	Malaysia	Meals	May	30,000	\$24.00	
Source: Maritime Research Inc.						